

# DRIVECO Retail Offer — Partner Reference

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## The DRIVECO Model

**0 capex. 0 opex. 100% operated by DRIVECO.**

DRIVECO finances, installs, operates and maintains all charging infrastructure. The retail partner provides parking spaces and receives a revenue share or guaranteed minimum rent.

## What the partner gets

- No investment required — DRIVECO bears 100% of equipment and installation costs
- No operational burden — maintenance, breakdown response, driver support 24/7
- Revenue share per kWh consumed OR fixed guaranteed rent per charger per month
- Network visibility — partner's sites on DRIVECO app, Google Maps and 10+ EV navigation platforms
- Differentiation — EV charging as a premium amenity to attract high-traffic tenants

## Network facts (May 2026)

- 10,000+ charging points in operation or active deployment across France
- 98% network availability (24/7 monitoring and remote diagnostics)
- 100% renewable energy sourcing
- Fast charging: 22 kW to 150 kW
- Compatible with all EV models and standards (Type 2, CCS, CHAdeMO)
- Underground parking compatible models from 1.9m ceiling height

## Carrefour reference (approved for external sharing)

DRIVECO is the exclusive EV charging partner for Carrefour across France.

- Deployed at 200+ Carrefour hypermarkets and supermarkets
- Average dwell time increase: +18 minutes per EV charging visit (internal study 2024)
- Zero capex and zero opex for all Carrefour sites
- Approved quote: "DRIVECO's model lets us offer a premium service without any infrastructure complexity." — Carrefour Real Estate Division

## Contract model

- Standard duration: 10 years with optional 5-year renewal
- Break clause available from year 7 upon 12-month notice (subject to commercial agreement)

- Full technical and civil liability with DRIVECO — partner excluded from equipment liability
- DRIVECO carries full civil liability insurance for all charging infrastructure
- Installation lead time: 4–8 weeks from signed agreement to first charge
- Site eligibility check: within 5 business days of request